

# Application Form

## Profile

Maura

First Name

Millison

Last Name

Middle Initial

[Redacted]

Home Address

Suite or Apt

Clayton

City

CA

State

94517

Postal Code

[Redacted]

Primary Phone

[Redacted]

Email Address

## [District Locator Tool](#)

### Resident of Supervisorial District:

District 4

Deloitte LLP

Employer

Client Account Manager

Job Title

### Length of Employment

23 years

### Do you work in Contra Costa County?

Yes  No

### If Yes, in which District do you work?

4

### How long have you lived or worked in Contra Costa County?

30

### Are you a veteran of the U.S. Armed Forces?

Yes  No

## Board and Interest

### Which Boards would you like to apply for?

Family & Children's Trust Committee: Submitted

**Seat Name**

Ad Hoc

**Have you ever attended a meeting of the advisory board for which you are applying?**

Yes  No

**If Yes, how many meetings have you attended?**

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**Education**

**Select the option that applies to your high school education \***

High School Diploma

**College/ University A**

**Name of College Attended**

San Francisco State University

**Degree Type / Course of Study / Major**

Bachelor of Science in Health Education

**Degree Awarded?**

Yes  No

**College/ University B**

**Name of College Attended**

**Degree Type / Course of Study / Major**

**Degree Awarded?**

Yes  No

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**College/ University C**

**Name of College Attended**

**Degree Type / Course of Study / Major**

**Degree Awarded?**

Yes  No

## Other Trainings & Occupational Licenses

### Other Training A

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Certificate Awarded for Training?

Yes  No

### Other Training B

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Certificate Awarded for Training?

Yes  No

Occupational Licenses Completed:

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## Qualifications and Volunteer Experience

Please explain why you would like to serve on this particular board, committee, or commission.

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I am very passionate about preventing child abuse. My obtained my degree in Health Education in order for me to focus on child safety issues, although my career got sidetracked into the corporate world for the next 25 years. Now I would like to get back into my true goal of helping children and would love to use my skills to benefit this board.

Describe your qualifications for this appointment. (NOTE: you may also include a copy of your resume with this application)

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I have been in project management for a well-respected consulting firm for almost 24 years and have a wealth of knowledge on managing a variety of projects and requests for proposals and programs with clients. I will attach my resume and can answer further questions as needed. I also have background working at Kaiser and Contra Costa County Prevention Program. I also volunteered at the Child Abuse Prevention Council of CCC, giving talks in schools.

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[Upload a Resume](#)

Would you like to be considered for appointment to other advisory bodies for which you may be qualified?

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Yes  No

Do you have any obligations that might affect your attendance at scheduled meetings?

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Yes  No

If Yes, please explain:

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Are you currently or have you ever been appointed to a Contra Costa County advisory board?

Yes  No

If Yes, please list the Contra Costa County advisory board(s) on which you are currently serving:

If Yes, please also list the Contra Costa County advisory board(s) on which you have previously served:

List any volunteer or community experience, including any advisory boards on which you have served.

Child Abuse Prevention Program of CCC

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### Conflict of Interest and Certification

Do you have a familial or financial relationship with a member of the Board of Supervisors? (Please refer to the relationships listed under the "Important Information" section below or Resolution No. 2021/234)

Yes  No

If Yes, please identify the nature of the relationship:

Do you have any financial relationships with the County such as grants, contracts, or other economic relationships?

Yes  No

If Yes, please identify the nature of the relationship:

### Please Agree with the Following Statement

I CERTIFY that the statements made by me in this application are true, complete, and correct to the best of my knowledge and belief, and are made in good faith. I acknowledge and understand that all information in this application is publicly accessible. I understand that misstatements and/or omissions of material fact may cause forfeiture of my rights to serve on a board, committee, or commission in Contra Costa County.

I Agree

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Important Information

1. This application and any attachments you provide to it is a public document and is subject to the California Public Records Act (CA Government Code §6250-6270).
2. All members of appointed bodies are required to take the advisory body training provided by Contra Costa County.
3. Members of certain boards, commissions, and committees may be required to: (1) file a Statement of Economic Interest Form also known as a Form 700, and (2) complete the State Ethics Training Course as required by AB 1234.
4. Meetings may be held in various locations and some locations may not be accessible by public transportation.
5. Meeting dates and times are subject to change and may occur up to two (2) days per month.
6. Some boards, committees, or commissions may assign members to subcommittees or work groups which may require an additional commitment of time.
7. As indicated in Board Resolution 2021/234, a person will not be eligible for appointment if he/she is related to a Board of Supervisors' member in any of the following relationships:
  - (1) Mother, father, son, and daughter;
  - (2) Brother, sister, grandmother, grandfather, grandson, and granddaughter;
  - (3) Husband, wife, father-in-law, mother-in-law, son-in-law, daughter-in-law, stepson, and stepdaughter;
  - (4) Registered domestic partner, pursuant to California Family Code section 297;
  - (5) The relatives, as defined in 1 and 2 above, for a registered domestic partner;
  - (6) Any person with whom a Board Member shares a financial interest as defined in the Political Reform Act (Gov't Code §87103, Financial Interest), such as a business partner or business associate.

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# Maura Millison

██████████ - Clayton, CA 94517 | ██████████ | ██████████

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## About me

A talented Senior Manager with Deloitte 23 years, in a variety of roles, for last 15 years as a Client Account Manager. I have a large network and a seasoned approach to working in highly matrixed organization

## Summary

- Currently manage two Premier LSHC accounts with \$70M+ combined revenue
- Advisory role for other CAM leaders for West Coast clients
- 23 years with Deloitte and 15 of those in Account Management roles
- Demonstrated ability to build networks across the firm with all levels of management
- Strong communication and interpersonal skills
- Ability to work in a fast-paced environment in a large matrixed organization
- Energetic, enthusiastic and organized
- Ability to provide innovative ideas and solutions for account challenges
- Business Chemistry: Integrator/Pioneer
- Prior Deloitte Experience: Marketing 2000 to 2006; Solutions Group - 2000 to 2003
- Education: San Francisco State University - 1995 Bachelor of Science Health Education

## Key Activities

### Client Account Management (CAM) - Senior Manager

2006 - Present

#### Client Strategy & Planning

- Develop platform strategy and implementation, including yearly account planning
- Develop executive relationship strategies, leveraging research and analysis of key clients, executive programs and greenhouses, and pairing clients with thought ware, eminence and events
- Drive the Client Relationship Assessment (CRA) process
- Prepare client facing reports, materials, and key POC for procurement; co-lead the procurement relationships with the CRE
- Understand intersection with other sectors; include that context in any strategy or planning materials

#### Operations

- Develop and manage Confidential Information programs
- Develop and lead onboarding processes
- Prepare MSA and pursuit playbooks for pursuit teams

#### Talent and People

- Account Well-Being and Inclusion Champion; guide leadership team on program direction
- Mentor and coach my USI colleague; have previously coached several US CAMs

#### Communications

- Develop "value stories" which are client and proposal facing for our most important projects
- Develop quarterly business review and other client facing reporting requests
- Organize and facilitate internal account team meetings; drive account activities (Well-being, quarterly all hands meetings, etc.)

#### Financial Management

- Understand account/engagement economics and key metrics
- Track investments for client facing meetings and internal account needs

#### Examples of value delivered:

- My relationship with Procurement gives me the opportunity to connect with the client to share financial and other investments that demonstrate the full value we bring, and share examples of how we serve them, i.e. relationship assessment process, understanding client priorities, etc.
- At Roche, we recently expanded our client base to include the major Roche affiliates in the US. I developed relationship strategies for each affiliate and work with affiliate POCs to drive strategy. We have already expanded our relationships at two of the affiliates and will continue to drive strategies across others
- As Well-Being & Inclusion (WBI) champion for both Amgen and Roche, I developed the account strategy and activities to drive WBI within our engagement teams, which will lead to better

productivity and awareness; included are a WBI handbook for account teams, and a supplier diversity process for Roche