


Contra Costa County Airports Division  
Economic Activity and Development Opportunities

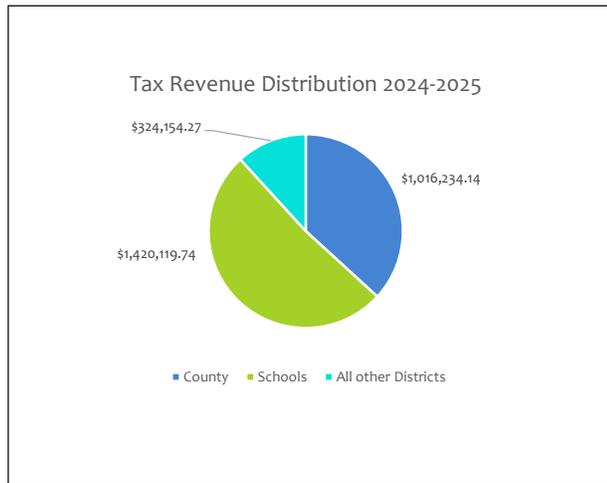
Airports Division by the numbers:

Revenues from FY 2022-23 to FY 2024-25			
	Fiscal Year 2022/2023	Fiscal Year 2023/2024	Fiscal Year 2024/2025
<b>Revenue Sources</b>			
Aircraft Tax	\$1,500,119	\$1,913,402	\$1,772,943
Unsecured & PI	\$738,467	\$773,364	\$797,567
Secured	\$190,340	\$190,340	\$190,000
Transient Occupancy Tax	\$375,324	\$249,874	\$235,505
Airport Leases & Licenses	\$4,181,331	\$4,329,065	\$4,694,509
<b>Total</b>	<b>\$6,985,581</b>	<b>\$7,456,045</b>	<b>\$7,690,524</b>

# Annual Airport Generated Revenue Contribution to County and Others

Revenue Distribution FY 2024-25  
(Total \$2,760,508)

\* Since 2022, Airport business activity has resulted in over **\$12.5M** in revenue to Schools and the County



The data below shows that 2019 had the highest passenger count at 21,203, which has bounced back since Covid, but 2025 numbers are still well below 2019. The primary reason for the decline is that JSX has reduced the number of annual routes based on runway length and passenger demand. While runway length cannot be addressed in the short term, passenger loads can be helped through increased airport marketing.

## JSX Annual Performance Report (2019-2025)



	2019	2020	2021	2022	2023	2024	2025
Concession Fees	\$106,015	\$30,570	\$32,405	\$51,040	\$82,650	\$64,025	\$61,510
Passengers	21,203	6,114	6,481	10,208	16,530	12,805	12,302

## Summary of Existing Efforts and Future Opportunities at each airport:

### **Byron Airport (C83)**

#### **Current Business Activity/Ongoing Economic Development Efforts:**

- ✈ Bay Area Test Site ([BATS Program](#)) – Initiated by Supervisor Burgis.
  - Two Advanced Air Mobility (AAM) companies (Elroy Air & [Pivotal](#)) are currently testing and under agreements with the Airports Division.
    - [Elroy Air](#) carrying out the vision originally set forth by Supervisor Burgis (tech jobs and residency in the eastern part of the County).
    - Elroy Air at C83 was best stop for Team California Conference in November 2025. (go to 6:20 of [Inside Public Works Episode](#)).
- ✈ Airports Staff continues to support business efforts of [Bay Area Sky Diving](#) and philanthropic STEM initiatives of the [Patriots Jet Team Foundation](#).
- ✈ Flight Training and Aircraft Maintenance provided by Skyview Aviation.

#### **Opportunities for Increased Business Activity/Economic Development:**

- ✈ Continue to partner with companies like those existing testers who desire expansion at C83.
- ✈ Proactively pursue other AAM companies that desire to test and do business at C83.
- ✈ Work with Skyview Aviation to help increase their business at C83.
- ✈ Find more ways to partner with the Patriots Jet Team to increase C83 name recognition and business opportunities.
- ✈ Facilitate a third party to dispense Jet Fuel.
- ✈ Engage more with Urban Air Mobility who recently built five new hangars targeting AAM companies.

## **Buchanan Field Airport (CCR)**

### **Current Business Activity/Ongoing Economic Development Efforts:**

- ✈ [Joby Aviation](#) – Airports staff facilitated lease assignment to secure Joby’s presence for the foreseeable future.
- ✈ Airports staff partnered with Pacific States Aviation to bring unleaded (UL94) fuel to the field.
- ✈ Concord Plaza Hotel – Airports staff facilitated a lease assignment to new ownership in 2023 and went through extensive efforts with new owner to enable their lender to secure \$25M in construction loans for the hotel’s renovation to a Marriott brand. This reinvestment is expected to result in a huge increase in Transient Occupancy Tax (TOT) revenue and increased concession payments to the Airport.
- ✈ Two of the top 25 businesses listed in Contra Costa County’s HdL reports are airport tenants; Sams Club and Enterprise Car Sales.
- ✈ Airports staff and Pacific States Aviation (PSA) partnering with Contra Costa County Transportation Authority (CCTA) to bring their [2026 Redefining Mobility Summit](#) to Buchanan Field.
- ✈ Airports staff is evaluating feasibility of an 11-acre piece of land to create Aero Public Safety Hangar Center.
- ✈ Finalizing lease and self-fueling agreement with flight school ([TrexAir](#)). Both of which are facilitating their commitment to CCR.
- ✈ [Skylinks Golf at Buchanan](#) - Ongoing efforts to support the golf course and their focus on a family centric experience. Since assigning that lease to the new ownership, airport revenue is up over \$200,000/year. This summer they expect to employ 25-30 employees.
  - To increase airport operations, Airports Staff is working with them to target transient aircraft operators to patronize their business.
  - Airports staff has also been working with Skylinks’ subtenant (Zombie Shop) to acquire permits to revitalize the drive-thru coffee kiosk as a Zombie shop located at 2301 Meridian Park Blvd.
- ✈ Director of Airports is negotiating a long-term ground lease with Montecito Development to construct a 223,000 square foot light industrial/manufacturing warehouse on west side of airport.