



Contra  
Costa  
County

Please return completed applications to:

Clerk of the Board of Supervisors  
1025 Escobar Street, 1st Floor  
Martinez, CA 94553

or email to: ClerkofTheBoard@cob.cccounty.us

**BOARDS, COMMITTEES, AND COMMISSIONS APPLICATION**

First Name

Fernando

Last Name

Hernani

Home Address - Street

City

Zip Code

94526

Phone (best number to reach you)

Email

Resident of Supervisorial District:

**EDUCATION**

Check appropriate box if you possess one of the following:

High School Diploma

CA High School Proficiency Certificate

G.E.D. Certificate

Colleges or Universities Attended

Course of Study/Major

Degree Awarded

University of California Los Angeles

MBA

Yes

No

Yale School of Public Health

MPH

Yes

No

Brandman University

BA

Yes

No

Other Training Completed:

Retired Veteran

Board, Committee or Commission Name

Advisory Council on Aging

Seat Name

Have you ever attended a meeting of the advisory board for which you are applying?

No

Yes

If yes, how many?

Please explain why you would like to serve on this particular board, committee, or commission.

Serving on the Contra Costa County Advisory Council on Aging (ACOA) offers a great opportunity to bridge the gap between policy and the lived experiences of our local senior population. My motivation stems from a commitment to: Addressing the "Forgotten Middle": I am deeply invested in creating sustainable housing and healthcare solutions for middle-income seniors who often qualify for too little assistance but cannot afford premium private-pay options. I possess operational experience with PACE (Program of All-Inclusive Care for the Elderly) organizations, I can provide practical insights into how county programs can be implemented efficiently and equitably. I'm also a U.S. Navy veteran, and want to ensure that older veterans in Contra Costa County are effectively connected to the federal and local benefits they earned, such as the Aid and Attendance benefit. Ultimately, I want to ensure that as our county's demographics shift, we are proactively building a community where aging is met with dignity, accessibility, and robust support systems.

Describe your qualifications for this appointment. (NOTE: you may also include a copy of your resume with this application)

I'm familiar with most, if not all, services for our aging population. I am a prior small business owner of a Homecare Agency in San Diego. I possess operational experience in PACE programs which wrap around services for low-income seniors. Lastly, my education at UCLA and Yale have provided tools and resources to help with our aging population.

I am including my resume with this application:

Please check one:

Yes

No

I would like to be considered for appointment to other advisory bodies for which I may be qualified.

Please check one:

Yes

No

**Are you currently or have you ever been appointed to a Contra Costa County advisory board?**

Please check one:  Yes  No

**List any volunteer and community experience, including any boards on which you have served.**

-Del Mar School Educational Fund (DMSEF) - Sage Canyon Director (2022-2024)  
-Service to School - Educational Ambassador (2020 - Present)

**Do you have a familial relationship with a member of the Board of Supervisors?** (Please refer to the relationships listed below or Resolution no. 2011/55)

Please check one:  Yes  No

If Yes, please identify the nature of the relationship:

**Do you have any financial relationships with the county, such as grants, contracts, or other economic relationships?**

Please check one:  Yes  No

If Yes, please identify the nature of the relationship:

I CERTIFY that the statements made by me in this application are true, complete, and correct to the best of my knowledge and belief, and are made in good faith. I acknowledge and understand that all information in this application is publicly accessible. I understand and agree that misstatements and/or omissions of material fact may cause forfeiture of my rights to serve on a board, committee, or commission in Contra Costa County.

**Signed:** Fernando Hernani

**Date:** 4/18/2026

**Submit this application to:** ClerkofTheBoard@cob.cccounty.us **OR** Clerk of the Board of Supervisors  
1025 Escobar Street, 1st Floor  
Martinez, CA 94553

*Questions about this application? Contact the Clerk of the Board at (925) 655-2000 or by email at ClerkofTheBoard@cob.cccounty.us*

**Important Information**

1. This application and any attachments you provide to it is a public document and is subject to the California Public Records Act (CA Government Code §6250-6270).
2. All members of appointed bodies are required to take the advisory body training provided by Contra Costa County.
3. Members of certain boards, commissions, and committees may be required to: 1) file a Statement of Economic Interest Form also known as a Form 700, and 2) complete the State Ethics Training Course as required by AB 1234.
4. Meetings may be held in various locations and some locations may not be accessible by public transportation.
5. Meeting dates and times are subject to change and may occur up to two (2) days per month.
6. Some boards, committees, or commissions may assign members to subcommittees or work groups which may require an additional commitment of time.
7. As indicated in Board Resolution 2011/55, a person will not be eligible for appointment if he/she is related to a Board of Supervisors member in any of the following relationships: mother, father, son, daughter, brother, sister, grandmother, grandfather, grandson, granddaughter, great-grandfather, great-grandmother, aunt, uncle, nephew, niece, great-grandson, great-granddaughter, first-cousin, husband, wife, father-in-law, mother-in-law, daughter-in-law, stepson, stepdaughter, sister-in-law, brother-in-law, spouse's grandmother, spouse's grandfather, spouse's granddaughter, and spouses' grandson, registered domestic partner, relatives of a registered domestic partner as listed above.
8. A person will not be eligible to serve if the person shares a financial interest as defined in Government Code §87103 with a Board of Supervisors Member.

# FERNANDO HERNANI

---

## HEALTHCARE OPERATIONS LEADER

Highly accomplished Healthcare Operations Leader with 15+ years of experience in administrative and business operations within complex healthcare organizations and the U.S. Navy. Proven ability to drive strategic initiatives, business development, and operational excellence, with a strong focus on cross-functional collaboration and financial sustainability. Expertise in managing large budgets (>\$45M) and leading transformative projects, including the implementation of policies and procedures, quality programs, and initiatives to enhance patient satisfaction.

## EDUCATION

- Yale School of Public Health | **MPH** | Specialization in Healthcare Policy **In progress - May 2026**
- UCLA Anderson School of Management | **MBA** **June 2021**
- Brandman University | **Organizational Leadership** | Bachelor of Arts **July 2019**

## PROFESSIONAL ACCOMPLISHMENTS

### North East Medical Services - PACE **Aug 2025 – Present** *Center Manager*

- Leads daily operations of a new PACE center with a start-up focus, driving participant enrollment from 0 to 70 in the first seven months by implementing agile operational workflows and scalable care coordination.
- Built and trained a new Interdisciplinary Team (IDT) on complex Center for Medicare and Medicaid (CMS), Department of Healthcare Services (DHCS) and California Department of Public Health (CDPH) regulations, establishing a culture of compliance and clinical excellence.
- Secured critical contracts with new vendors and Community-Based Organizations (CBOs), expanding the provider network to connect participants with essential local resources and close gaps in care.

### Sabbatical **Oct 2024 – Aug 2025** *Personal Growth and Development*

- Focused on personal growth and academics. Completed my first year of a Master of Public Health at Yale.

### St. Paul's PACE **Feb 2023 – Oct 2024** *Center Director*

- Directed all daily operations for St. Paul's Program of All-Inclusive Care for the Elderly (PACE), encompassing a clinic, rehabilitation center, and adult day healthcare center. Accountable for a \$45M annual operating budget, ensuring seamless coordination and integration of primary care, rehabilitation, and support services at home while exceeding healthcare regulatory, quality standards, and ensuring high patient satisfaction.
- Directed and coordinated the activities of 110+ healthcare professionals through three Interdisciplinary Teams (IDTs), working closely with managers and supervisors to ensure effective delivery of patient-centered care to 470+ low-income seniors. Teams comprised primary care providers, nurses, physical and occupational therapists, clinical social workers, dietitians, home care, home health, and administrative support staff.
- Spearheaded cost-saving initiatives as a member of the Corporate Leadership Team (CLT), achieving a \$3.5M reduction in annual spending through budget analysis, utilization tracking, operational process streamlining, and vendor contract renegotiations.
- Championed and implemented LEAN process improvement methodologies, utilization, and quality improvement policies, resulting in significant reductions in participant wait times and improved interdepartmental communication.

## **A Better Solution In Home Care – Coastal & North San Diego**

**Nov 2021 – Feb 2023**

*Franchise Owner/CEO*

- Developed and executed a successful business strategy that revitalized a struggling franchise, achieving top 5 revenue rankings within the A Better Solution Franchise system during the first six months of operation.
- Recruited, trained and managed a team of 55+ professional Caregivers and Certified Nurse Assistants (CNAs), fostering a strong work focused on employee well-being and high-quality care delivery.
- Cultivated and maintained strong relationships with key stakeholders, including community partners, assisted living facilities, skilled nursing facilities, and hospice organizations, to ensure seamless service delivery and business growth.

## **University of California San Francisco**

**Dec 2019 – Jul 2020**

*Organizational Consultant | Assistant Project Manager*

- Streamlined project reporting by consolidating 16 workstreams into a single, comprehensive status report, improving transparency and efficiency in milestone tracking, project scope management, and dependency identification for project teams, leadership, and sponsors.
- Managed and facilitated meetings with project teams, steering committees, and leadership, ensuring effective communication and collaboration through detailed scheduling, presentation review, and action item tracking.
- Led the successful transition of 70+ UCSF project team members to a work-from-home model, ensuring project continuity and on-time cutover completion through effective project management and team support.

## **UNITED STATES NAVY**

**1999 – 2019**

### **Naval Recruiting District, San Francisco, CA**

**Feb 2016 – Oct 2019**

*Director of Naval Special Warfare Talent Acquisition Program*

- Provided strategic leadership and oversight for all Naval Special Warfare recruitment operations across Northern California to a team of 230 recruiters in eight separate divisions, contributing to San Francisco's recognition as the #1 Recruiting District nationally in FY 2017.
- Led the Nation in recruiting, coaching, and mentally preparing the first female Special Warfare Combatant-Craft Crewmen (SWCC) candidate in the U.S. Navy, in collaboration with the office of the Chief of Naval Operations
- Consistently exceeded monthly recruiting goals by 20% through the plan and execution of rigorous screening tests for 400+ SEAL enlisted and officer candidates, demonstrating exceptional planning, execution, and results-oriented leadership.

### **Naval Special Warfare Basic Training Command “BUDS,” Coronado, CA**

**Feb 2013 – Feb 2016**

*Diving Program Manager | Instructor | Master Training Specialist (MTS)*

- Directed dive physics, dive medicine, and in-water training for 900+ SEAL students through Dive phase of SEAL training. Achieving a passing rate of 90% and zero diving injuries.
- Provided mentorship and leadership development to new SEAL instructor staff, resulting in nine instructors qualifying as Master Training Specialists.
- Supervised a team in daily operations, maintenance, and security of \$4.6M worth of equipment, ensuring 100% operational readiness and zero equipment-related incidents.

## **VOLUNTEER WORK**

Service to School – Helping Veterans apply to top universities

**Apr 2020 – Present**

*Education Ambassador*

## **LANGUAGES**

Spanish native (reading, writing, speaking)