

Application Form

Profile

Gaurab

First Name

Middle Initial

Hazarika

Last Name

Home Address

Suite or Apt

Danville

City

CA

State

94506

Postal Code

Primary Phone

Email Address

District Locator Tool

Resident of Supervisorial District:

☒ District 2

Silicon Ranch Corporation

Employer

Senior VP, Strategic Planning and Initiatives

Job Title

Length of Employment

2

Do you work in Contra Costa County?

☐ Yes ☒ No

If Yes, in which District do you work?

How long have you lived or worked in Contra Costa County?

8

Are you a veteran of the U.S. Armed Forces?

☐ Yes ☒ No

Board and Interest

Which Boards would you like to apply for?

Treasury Oversight Committee: Submitted

**Seat Name**

County Board of Supervisors and one Public Representative Seat for terms May 1, 2024, to April 30, 2028

**Have you ever attended a meeting of the advisory board for which you are applying?**

☐ Yes ☒ No

**If Yes, how many meetings have you attended?**

**Education**

**Select the option that applies to your high school education \***

☒ High School Diploma

**College/ University A**

**Name of College Attended**

Indiana University, Bloomington, Indiana

**Degree Type / Course of Study / Major**

Masters in Business Administration

**Degree Awarded?**

☒ Yes ☐ No

**College/ University B**

**Name of College Attended**

MNNIT, Allahabad, India

**Degree Type / Course of Study / Major**

Bachelor of Engineering

**Degree Awarded?**

☒ Yes ☐ No

**College/ University C**

**Name of College Attended**

**Degree Type / Course of Study / Major**

### Degree Awarded?

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☐ Yes ☐ No

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### Other Trainings & Occupational Licenses

#### Other Training A

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#### Certificate Awarded for Training?

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☐ Yes ☐ No

#### Other Training B

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#### Certificate Awarded for Training?

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☐ Yes ☐ No

#### Occupational Licenses Completed:

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### Qualifications and Volunteer Experience

#### Please explain why you would like to serve on this particular board, committee, or commission.

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I am eager to apply for the Contra Costa Treasury Oversight Committee to contribute my financial expertise and commitment to transparent governance. As a resident deeply invested in our community's well-being, I believe in upholding fiscal responsibility to ensure efficient and ethical management of public funds. By joining the committee, I aim to work collaboratively to promote transparency and responsible financial practices for the benefit of Contra Costa residents. I am driven by the belief that fostering fiscal responsibility not only safeguards public trust but also fosters a stronger and more prosperous community.

#### Describe your qualifications for this appointment. (NOTE: you may also include a copy of your resume with this application)

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Currently in my position I am responsible for project control for Silicon Ranch Corporation's solar project construction and development. My job is to ensure that projects budgets are accurate and construction costs are within budget. The total construction budget is over \$1B annually. Prior to my current job I have managed solar project finance for over 15yrs and closed over 50 transactions valued over \$2B.

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[Upload a Resume](#)

#### Would you like to be considered for appointment to other advisory bodies for which you may be qualified?

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☒ Yes ☐ No

**Do you have any obligations that might affect your attendance at scheduled meetings?**

☐ Yes ☒ No

**If Yes, please explain:**

**Are you currently or have you ever been appointed to a Contra Costa County advisory board?**

☐ Yes ☒ No

**If Yes, please list the Contra Costa County advisory board(s) on which you are currently serving:**

**If Yes, please also list the Contra Costa County advisory board(s) on which you have previously served:**

**List any volunteer or community experience, including any advisory boards on which you have served.**

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## **Conflict of Interest and Certification**

**Do you have a familial or financial relationship with a member of the Board of Supervisors? (Please refer to the relationships listed under the "Important Information" section below or Resolution No. 2021/234)**

☐ Yes ☒ No

**If Yes, please identify the nature of the relationship:**

**Do you have any financial relationships with the County such as grants, contracts, or other economic relationships?**

☐ Yes ☒ No

**If Yes, please identify the nature of the relationship:**

## Please Agree with the Following Statement

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**I CERTIFY that the statements made by me in this application are true, complete, and correct to the best of my knowledge and belief, and are made in good faith. I acknowledge and understand that all information in this application is publicly accessible. I understand that misstatements and/or omissions of material fact may cause forfeiture of my rights to serve on a board, committee, or commission in Contra Costa County.**

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☒ I Agree

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### Important Information

1. This application and any attachments you provide to it is a public document and is subject to the California Public Records Act (CA Government Code §6250-6270).
2. All members of appointed bodies are required to take the advisory body training provided by Contra Costa County.
3. Members of certain boards, commissions, and committees may be required to: (1) file a Statement of Economic Interest Form also known as a Form 700, and (2) complete the State Ethics Training Course as required by AB 1234.
4. Meetings may be held in various locations and some locations may not be accessible by public transportation.
5. Meeting dates and times are subject to change and may occur up to two (2) days per month.
6. Some boards, committees, or commissions may assign members to subcommittees or work groups which may require an additional commitment of time.
7. As indicated in Board Resolution 2021/234, a person will not be eligible for appointment if he/she is related to a Board of Supervisors' member in any of the following relationships:
  - (1) Mother, father, son, and daughter;
  - (2) Brother, sister, grandmother, grandfather, grandson, and granddaughter;
  - (3) Husband, wife, father-in-law, mother-in-law, son-in-law, daughter-in-law, stepson, and stepdaughter;
  - (4) Registered domestic partner, pursuant to California Family Code section 297;
  - (5) The relatives, as defined in 1 and 2 above, for a registered domestic partner;
  - (6) Any person with whom a Board Member shares a financial interest as defined in the Political Reform Act (Gov't Code §87103, Financial Interest), such as a business partner or business associate.

# GAURAB HAZARIKA

| [linkedin.com/in/gaurab-hazarika-a29454/](https://www.linkedin.com/in/gaurab-hazarika-a29454/)

## Solar Business Leader

Creates, initiates, and manages financing strategy, M&A and solutions for renewable energy initiatives. Astute negotiator with a track record of advancing projects from early stage development to commercial operations. Aligns operational requisites with enterprise wide goals. Develops approaches to enter new markets, maximizes returns and optimizes cashflow. **Closed more than 50 transactions with a portfolio of 3000MW+, \$2000MM+.**

[Strategic Finance](#) | [Tax Equity](#) | [Partnerships](#) | [PPA](#) | [Joint Ventures](#) | [Storage/Grid Services](#) | [M&A](#)

## RELATED ACHIEVEMENTS

- ❖ Developed and executed the business strategy for the entry into utility-scale and rooftop-solar business, securing a five-year capital commitment to invest \$1B. [Duke Energy](#)
- ❖ Closed and executed seven large-scale, totaling 60MW PV utility-scale solar projects, and 13 small-scale, totaling 9MW PV commercial rooftop, and secured an additional 200MW. [Duke Energy](#)
- ❖ Established the contractual terms for the joint venture (JV) between Duke Energy and Integrys Energy to launch into the commercial rooftop PV projects with a two-year commitment of \$180M. [Duke Energy](#)
- ❖ Secured and delivered Duke's first commercial solar rooftop project with Smart Energy Capital (SEC), comprising two customers and five site locations. [Duke Energy](#)
- ❖ Negotiated and signed 80MW solar PPA with a CCA in CA. [ET Capital, Inc.](#)
- ❖ Acquired, led development, finalized EPC, and sold 90MW portfolio of projects in OR. [ET Capital, Inc.](#)

## EXPERIENCE

### SILICON RANCH CORP., NASHVILLE, TN

SVP, STRATEGIC PLANNING & INITIATIVES

SETEMPBER 2021 – JULY 2022

[Responsible for developing and executing new strategic initiatives for new markets and products.](#)

- Developed strategy and execution plan to enter UT, NV, and AZ and initiated 2.1GW of solar+BESS projects.

### DEPCOM POWER, SAN FRANCISCO, CA

VP, PROJECT FINANCE AND M&A

SETEMPBER 2021 – JULY 2022

[Responsible for creating new channel for generating P&L through M&A, development and project financing for PV and Storage projects.](#)

- Developed and sold a portfolio of 10 standalone BESS projects to a California CCA.

### RENESOLA POWER / ET CAPITAL, INC. | SAN FRANCISCO, CA

VP, PROJECT FINANCE AND M&A / CHIEF INVESTMENT OFFICER

2014 - 2021

[Oversees the company P&L, new market entry, project financing and development for solar PV and storage projects.](#)

Reported to the CEO. Leads the sale and acquisition of solar PV and storage projects in North America. Initiates, negotiates, and completes complex deals including JVs, PPAs and partnerships. Leverages the talents of a diverse team of finance, development, and technical professionals to achieve enterprise targets. Engages and influences C-Suite, legal, engineering, and external stakeholders to create deal structure and development solutions.

- Led PPA negotiations and closed, over 200MW/400Mwh – 2 with CA CCA, 3 in PJM with corporate.
- Negotiated and signed 30MW/26MWh solar + storage PPA with a CCA in CA.
- Negotiated and signed 80MW solar PPA with a CCA in CA.
- Acquired, led development, finalized EPC, and sold 90MW portfolio of projects in OR.
- Set up JV to develop, construct, and finance a portfolio of 35MW of community solar projects in MN.
- Raised development funding for OR and MN projects from Chinese and Taiwanese investors.

- Awarded SMART tariff in MA for two projects. Led the development and sale of the project.
- Closed tax equity financing and sale of 1.8MW project in CA.
- Closed seven projects totaling 71MW in NC. Negotiated and secured construction finance.
- Led the signoff of EPC capabilities from investors, lenders, and tax equity investors.
- Built a pipeline of 500MW of solar projects in LA, AZ, IL, PA, MI and MA.

## **HANWHA Q.CELLS USA / Q.CELLS, NORTH AMERICA | SAN FRANCISCO, CA**

VICE PRESIDENT (Q.Cells, North America) | BUSINESS DEVELOPMENT EXECUTIVE 2011 - 2014

**Directed project financing activities and sale and acquisition of solar PV projects for North America.**

Reported to the CEO of Q.CELLS, NA and was part of the Q.CELLS Global Project Finance team.

- Closed \$100MM EPC deal to build 40MW of solar PV projects in Ontario, Canada.
- Originated, structured, and closed 5MW EPC deal with New Market Tax Credit investors.
- Led the development of 72MW of Ontario FIT projects and sale of 40MW of Ontario FIT projects.
- Set up a program to finance the development of residential projects in Ontario that included module sales.
- Originated over 200MW of deals in Canada and USA.

## **DUKE ENERGY | CINCINNATI, OH**

MANAGING DIRECTOR, DEVELOPMENT AND ANALYTICS

2008 - 2011

**Developed new market entry strategy, secured, and delivered PPAs, EPC and O&M contracts, PSAs, real estate documents, permits, bank financing and all financial terms.**

Managed all the contract negotiations, financing, project sale, M&A, EPC and loan contracts. Developed and executed business strategy for the entry into utility-scale and rooftop-solar business, securing a 5-year capital commitment to invest \$1B. Explored new markets such as carbon. Significant projects included:

- Secured and executed multiple solar contracts/projects totaling more than \$150M in year 1 CAPEX.
- Led the financial analysis and due diligence to secure project financing of one of the first operating solar PV solar projects in 2009 with Prudential Insurance.
- Established the contractual terms for the JV between Duke Energy and Integrys Energy to launch Duke Energy into the commercial rooftop PV projects with a two-year commitment of \$180M.
- Established contractual terms for building utility scale agreements for the two-year international joint development agreement between Duke Energy and ENN China.
- Managed the contract negotiations with Juwi Solar for the execution of a 16MW solar project in TX.
- Secured and delivered Duke's first commercial solar rooftop project with Smart Energy Capital (SEC), comprising two customers and five site locations.
- Closed and executed seven large-scale, totaling 60MW PV utility-scale solar projects, and 13 small-scale, totaling 9MW PV commercial rooftop, and secured an additional 200MW in the 2011 and 2012 pipeline.

### **ADDITIONAL ROLES**

|                                                                             |             |
|-----------------------------------------------------------------------------|-------------|
| <b>DUKE ENERGY</b>   Project Manager, Energy Efficiency - Marketing & Sales | 2006 - 2008 |
| <b>DUKE ENERGY</b>   Project Manager, Utility Revenue Management            | 2005 - 2006 |
| <b>DUKE ENERGY</b>   M.B.A. Rotational Program                              | 2002 - 2004 |
| <b>PRICEWATERHOUSE COOPERS (PwC)</b>   Consultant                           | 1998 - 2000 |

### **EDUCATION**

**Kelley School of Business, Indiana University** | Bloomington, IN  
Master of Business Administration, major in Finance and Accounting

**National Institute of Technology, Allahabad University** | Allahabad, India  
Bachelor of Engineering, concentration in Computer Science and Engineering