



## Legislation Text

---

**File #:** 24-1296, **Version:** 1

---

**To:** Board of Directors

**From:** Lewis Broschard, Chief, Contra Costa County Fire Protection District

**Report Title:** Contract with AP Triton, LLC

☒ Recommendation of the County Administrator ☐ Recommendation of Board Committee

---

### RECOMMENDATIONS:

APPROVE and AUTHORIZE the Fire Chief, or designee, to execute a contract with AP Triton, LLC., in an amount not to exceed \$400,000, to provide ongoing Fire-Based Emergency Ambulance Service Program Management consulting services to the District for the period of May 1, 2024, through April 30, 2029.

### FISCAL IMPACT:

Approval of this request will result in FY24-25 budgeted expenditures of up to \$75,000, funded by 100% Contra Costa County Fire Protection District EMS Transport Fund. This expenditure may rise with CPI during the term of the agreement, which spans future fiscal years during the term of the agreement. The remaining annual costs will also be funded by the EMS Transport Fund.

### BACKGROUND:

The Fire District currently provides an Alliance model ambulance transport delivery service to the majority of Contra Costa County. AP Triton is an innovative and visionary company with extensive experience in evaluating ambulance transport delivery systems, establishing economic value of these systems and providing system design to produce the highest level of economically sustainable emergency medical services.

### CONSEQUENCE OF NEGATIVE ACTION:

If the contract is not approved, the District could face significant challenges. These include struggling with the design, development, and implementation of EMS systems, negotiating contracts for ambulance and emergency response services between public sector governments and private sector companies, managing unit hour utilization and inter-facility transports, and more. Without this contract, the District would also lack a consultant to assist in its anticipated response to the County Ambulance RFP, further complicating the situation.