

cchealth.org

# 8.0 Finance Report

Presented by:
Brian Buchanan
Chief Financial Officer (Interim)



### **Financial Updates**

|                            | EF2: Medi-Cal                          |         |    |          |    |          |  | EF3: Commercial     |        |    |         |    |  | Consolidated |         |    |          |    |          |
|----------------------------|--|---------|----|----------|----|----------|--|---------------------|--------|----|---------|----|--|--------------|---------|----|----------|----|----------|
|                            | Jul-Sep 2024 Oct-Dec 2024 Jan-Mar 2025 |         |    |          |    |          | Jul-Sep 2024 Oct-Dec 2024 Jan-Mar 2025 |                     |        |    |         |    | Jul-Sep 2024 Oct-Dec 2024 Jan-Mar 2025 |              |         |    |          |    |          |
| Member months*             |  | 775,548 |    | 779,762  |    | 790,515  |  |                     | 19,704 |    | 19,687  |    | 20,076                                 |              | 795,252 |    | 799,449  |    | 810,591  |
|                            |  |         |    |          |    |          |  |                     |        |    |         |    |  |              |         |    |          |    |          |
|                            |  |         |    |          |    |          |  | amount in thousands |        |    |         |    |  |              |         |    |          |    |          |
| Revenue                    |  |         |    |          |    |          |  |                     |        |    |         |    |  |              |         |    |          |    |          |
| Revenue excluding MCO Tax  | \$                                     | 356,591 | \$ | 411,768  | \$ | 646,047  |  | \$                  | 20,298 | \$ | 23,737  | \$ | 21,047                                 | \$           | 376,890 | \$ | 435,505  | \$ | 667,094  |
| MCO Tax Revenue            | \$                                     | 75,427  | \$ | 98,854   | \$ | 104,840  |  | \$                  | -      | \$ | -       | \$ | -                                      | \$           | 75,427  | \$ | 98,854   | \$ | 104,840  |
|                            | \$                                     | 432,018 | \$ | 510,622  | \$ | 750,887  |  | \$                  | 20,298 | \$ | 23,737  | \$ | 21,047                                 | \$           | 452,316 | \$ | 534,359  | \$ | 771,933  |
| Expenses                   |  |         |    |          |    |          |  |                     |        |    |         |    |  |              |         |    |          |    |          |
| Medical Expenses           | \$                                     | 354,234 | \$ | 430,268  | \$ | 652,820  |  | \$                  | 19,883 | \$ | 24,741  | \$ | 25,470                                 | \$           | 374,117 | \$ | 455,009  | \$ | 678,290  |
| MCO Tax Expenses           | \$                                     | 75,427  | \$ | 98,854   | \$ | 104,840  |  | \$                  | -      | \$ | -       | \$ | -                                      | \$           | 75,427  | \$ | 98,854   | \$ | 104,840  |
| Admin Expenses             | \$                                     | 9,589   | \$ | 14,021   | \$ | 15,055   |  | \$                  | 1,303  | \$ | 552     | \$ | 129                                    | \$           | 10,893  | \$ | 14,573   | \$ | 15,184   |
| Total Expenses             | \$                                     | 439,250 | \$ | 543,143  | \$ | 772,714  |  | \$                  | 21,187 | \$ | 25,293  | \$ | 25,599                                 | \$           | 460,436 | \$ | 568,436  | \$ | 798,314  |
|                            |  |         |    |          |    |          |  |                     |        |    |         |    |  |              |         |    |          |    |          |
| Non-Operating Income(Loss) | \$                                     | 4,761   | \$ | 5,892    | \$ | 4,613    |  | \$                  | 1,159  | \$ | 460     | \$ | 449                                    | \$           | 5,919   | \$ | 6,351    | \$ | 5,062    |
|                            | \$                                     | -       | \$ |          | \$ | -        |  | \$                  | -      | \$ | _       | \$ | -                                      | \$           | _       | \$ |          | \$ | -        |
| Net income                 | \$                                     | (2,471) | \$ | (26,629) | \$ | (17,215) |  | \$                  | 270    | \$ | (1,097) | \$ | (4,104)                                | \$           | (2,201) | \$ | (27,726) | \$ | (21,319) |
|                            | Source: DHCS filing                    |         |    |          |    |          |  | Calculated          |        |    |         |    | Source: DMHC filing                    |              |         |    |          |    |          |
|                            |  |         |    |          |    |          |  |                     |        |    |         |    |  |              |         |    |          |    |          |
| MLR                        |  | 99%     |    | 104%     |    | 101%     |  |                     | 98%    |    | 104%    |    | 121%                                   |              | 99%     |    | 104%     |    | 102%     |
| Admin                      |  | 3%      |    | 3%       |    | 2%       |  |                     | 6%     |    | 2%      |    | 1%                                     |              | 3%      |    | 3%       |    | 2%       |
| TNE                        |  |         |    |          |    |          |  |                     |        |    |         |    |  |              | 670%    |    | 602%     |    | 536%     |
|                            |  | 3%      |    | 3%       |    | 2%       |  |                     | 6%     |    | 2%      |    | 1%                                     |              |         |    |          |    |          |

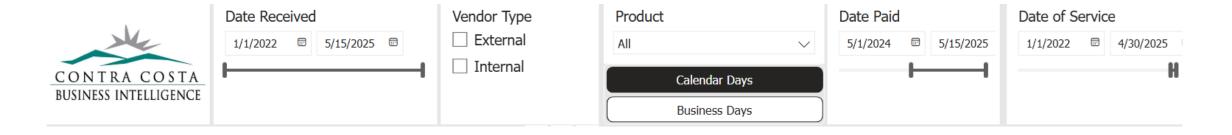
<sup>\*</sup>Enrollment report

Revenue: Includes all pass-through and directed payments

Medical expense: Includes all pass-through and directed payments



#### **Operational Dashboard-Claims**



| Month Paid    | May-2024  | Jun-2024  | Jul-2024  | Aug-2024  | Sep-2024  | Oct-2024  | Nov-2024  | Dec-2024  | Jan-2025  | Feb-2025  | Mar-2025  | Apr-2025  |
|---------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| 30 Days       | 89%       | 93%       | 95%       | 97%       | 96%       | 98%       | 96%       | 98%       | 89%       | 78%       | 98%       | 93%       |
| 30-45 Days    | 4%        | 3%        | 4%        | 1%        | 1%        | 1%        | 2%        | 0%        | 1%        | 1%        | 1%        | 1%        |
| 45 Days+      | 7%        | 5%        | 1%        | 2%        | 3%        | 1%        | 2%        | 2%        | 10%       | 21%       | 1%        | 6%        |
| Interest Paid | \$ 89,363 | \$ 98,358 | \$105,649 | \$112,886 | \$463,877 | \$ 59,791 | \$117,065 | \$100,893 | \$144,804 | \$159,768 | \$ 31,922 | \$ 56,678 |

As of 5/16/2025



#### **Medicare D-SNP Budget Impact**

- Projected membership enrollment June 2026: 2,000
- CMS conditionally approved CCHP's Part C & D application
- Bid submission due to CMS 6/2/2025
- Enrollment starts October 2025
- Coverage starts 1/1/2026
- Expected total loss to break even: \$23 million
  - CY26 \$10 million startup cost + \$6 million operational loss
  - CY27 \$5 million operational loss
  - CY28 \$2 million operational loss
  - CY29 break even





## **Public Comments**

**JCC Comments**